



37^{ste}/th Kongres/Congress

24 & 25 Aug 2016

Horseshoe Inn, N12, Kimberley

Landbou - ook ons toekoms!

Vennootskappe: Moontlikheid of mite?

Regering: Het ons opbouende kritiek?

Wat is die antwoord?

Agriculture - our future too!

Partnerships: Possibility or myth?

Government: Do we have constructive criticism?

What is the answer?



Square Kilometre Array neem Afrika die toekoms in

“Dit sal nie net 'n grootskaalse toename bring in die kennisekonomie nie, maar sal hopelik ook 'n ommekeer teweegbring in die breindrein in die wetenskap-, wiskunde-, fisika- en ingenieursektore vir die land.

Square Kilometre Array Suid-Afrika (SKA SA) sal 'n verreikende impak hê op die ontwikkeling van wetenskap en tegnologie in Afrika, deur middel van die MeerKAT-projek en die SKA SA Menslike Kapitaal Ontwikkelingsprogram.

MeerKAT het sover akademia en die nywerheidsektor in Afrika met vele uitdagings gehelp wat hulle mededingendheid bevorder en die Menslike Kapitaal Ontwikkelingsprogram het 'n toename in die die syfers van studente in graadkursusse tot op doktor-studiesvlak in fisika, wiskunde en wetenskap bewerkstellig. Suid-Afrika prioritiseer tans die ontwikkeling van 'n kennisekonomie en pak dit aan deur internasionale intellektuele vaardighede hierheen te lok om

plaaslike talent te koester.

'n Reeks projekte binne SKA SA is tans onderweg in hoë prestasie rekenaarkunde, gevorderde algoritmes, kunsmatige intelligensie en datavisualisering, om 'n paar te noem.

SKA SA het die nood vir datawetenskaplikes herken, nie net met groot wetenskapprojekte nie maar ook binne die algemene Suid-Afrikaanse ekonomie en wêreldwyd.

Die SKA benodig datawetenskaplikes om groot volumes data te bestuur, ontleed en versprei wat deur die teleskoop self gegenereer word. Dit word verwag dat SKA SA 'n wêreldleier sal wees in datawetenskap soos ons die datarevolusie betree met 'n selfs groter aanvraag na datawetenskaplikes regoor verskeie besigheidsektore.

Dit sal nie net 'n grootskaalse toename bring in die kennisekonomie nie, maar sal hopelik ook 'n ommekeer teweegbring in die breindrein in die

wetenskap-, wiskunde-, fisika- en ingenieursektore vir die land.

Die SKA SA projek rapporteer direk aan die Presidensiële Infrastruktuur Koördineringskomitee (PICC) en is een van die projekte wat die ruggraat vorm van die Nasionale Infrastruktuur Plan vir Suid-Afrika.





Boodskap van die President

Landbou – ook ons Toekoms!!

Die President van Agri Noord-Kaap, Mnr Henk van Wyk nooi alle afgevaardigdes en lede van Agri Noord-Kaap om hierdie Kongres tema saam met ons te kom bespreek sodat ons kardinale en rigtinggewende besluite oor 'n toekomsgerigte strategie vir die landbou en spesiaal georganiseerde landbou kan bespreek.

Wat moet die strategie wees en vereis dit 'n rigting verandering? Hoe moet ons onself strategies posisioneer?

Kom wees deel van die bespreking en help vestig planne oor hoe ons, onself moet posisioneer gedurende hierdie ekonomiese, sosiale, maatskaplike en politieke onstabiliteit om grondwetlike uitdagings die hoof te bied.

Ons sien uit na u teenwoordigheid en deelname aan hierdie 37ste Jaarkongres van Agri Noord-Kaap.

Dames kom geniet 'n interessante Damesprogram saam met dié bekende Nina Brown!

Message from the President

Agriculture – our future too!!

The President of Agri Northern Cape, Mr Henk van Wyk, invites all delegates and members of Agri Northern Cape to join us in discussing this Congress theme so that we can make critical and direction-giving decisions regarding a future-oriented strategy for agriculture, and specifically organised agriculture.

What must the strategy entail and does it require a change of direction? How must we position ourselves strategically?

Come and be part of the discussion and help us to devise plans to position ourselves amidst the current economic, social and political instability with a view to addressing constitutional challenges.

We look forward to welcoming you at this 37th Annual Congress of Agri Northern Cape.

We also invite the ladies to come along and enjoy an interesting programme with the well-known Nina Brown!

Henk van Wyk

President : Agri Noord-Kaap

President : Agri Northern Cape



Agriculture - our future too! Partnerships: Possibility or myth?
Government: Do we have constructive criticism? What is the answer?

Agriculture - changing landscapes



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KONGRESAGENDA | CONGRESS AGENDA

Tema: Landbou - ook ons toekoms!
 Vennootskappe: Moontlikheid of mite?
 Regering: Het ons opbouende kritiek?
 Wat is die antwoord?

Theme: Agriculture - our future too!
 Partnerships: Possibility or myth?
 Government: Do we have constructive criticism?
 What is the answer?



WOENSDAG, 24 AUGUSTUS 2016 WEDNESDAY, 24 AUGUST 2016

08:00	REGISTRASIE van Afgevaardigdes en Gaste by die Horseshoe Inn, Showhorse Konferensiesaal, N12, Kimberley <i>REGISTRATION of Delegates and Guests at the Horseshoe Inn, Showhorse Hall, N12, Kimberley</i>
08:50	Kongresgangers neem sitplekke in <i>Members of Congress are seated</i>
09:00	OPENINGSESSIE / OPENING SESSION
	• Skriflesing / Scripture reading: Me/Ms Nina Brown • Verwelkoming en Mosies / <i>Word of Welcome and Motions</i> • Konstituering en Aankondigings / <i>Constitution and Announcements</i>
09:45	Voorsittersrede / Chairman's Address: Mnr/Mr Henk van Wyk
10:30	VERVERSINGS / REFRESHMENTS
11:00	OPENINGSPREKER / OPENING SPEAKER: Mnr/Mr Omri van Zyl Onderwerp: "Landbou ook ons toekoms" Subject: "Agriculture our future too"
11:45	SPREKER / SPEAKER: Mnr/Mr Jannie de Villiers Onderwerp: "Vennootskappe: Moontlikheid of mite?" Subject: "Partnerships : Possibility or myth?"
12:30	SPREKER / SPEAKER: Dr Rob Adam Onderwerp: "SKA SA se belegging in die Noord-Kaap en Karoo-omgewing" Subject: "SKA SA's investment in the Northern Cape and Karoo region"
13:00	MIDDAGETE / LUNCH
14:00	SPREKER / SPEAKER: Mnr/Mr Wessel Lemmer Onderwerp: "Ekonomiese vooruitsigte vir landbou" Subject: "Economic outlook for agriculture"
14:45	JONGBOER VAN DIE JAAR 2016 / YOUNG FARMER OF THE YEAR 2016 Toekenning: Toyota SA Jongboer van die Jaar 2016 Finalis & Wenner: - Noord-Kaap Awards: Toyota SA Young Farmer of the year 2016 Finalist & Winner: - Northern Cape Oorhandiging / Presentation: Mnr/Mr Naas Fritz, Bestuurder: Besigheid en Verkope, TOYOTA SA / Manager: Business & Sales, TOYOTA SA
15:15	VERVERSINGS / REFRESHMENTS
15:45	SPREKER / SPEAKER: Mnr/Mr Barney Kakora Onderwerp: "Vermindering van bedryfskoste deur energiedoeltreffendheid in die landbousektor te optimaliseer" Subject: "Reducing operating costs by optimising energy efficiency in the agricultural sector"
16:15	KONGRES VERDAAG / CONGRESS ADJOURNS
19:00	FUNKSIE / FUNCTION

Landbou - ook ons toekoms! Vennootskappe: Moontlikheid of mite?
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DAMESPROGRAM | LADIES PROGRAMME

11:00 - 24 Augustus 2016 / 11:00 - 24 August 2016
Kimberley Anne Luxury Small Hotel



The flyer features a pink and teal color scheme. At the top, the AGRI NOORD-KAAP NORTHERN CAPE logo is displayed next to a blue butterfly. The word 'Destiny' is written in a large, elegant script. Below this, the themes 'DROME | KLEUR | STYL' and 'DREAMS | COLOUR | STYLE' are listed. A portrait of speaker Nina Brown is shown on the right. The title 'Jou Goddelike Roeping / Your Divine Calling' is written in script. The main text block provides instructions for the ladies' programme, mentioning the Showhorse Kongreslokaal and the Horseshoe Inn. A teal butterfly is at the bottom. The background includes images of a window, a ring, and roses.

AGRI NOORD-KAAP NORTHERN CAPE

Destiny

DROME | KLEUR | STYL DREAMS | COLOUR | STYLE

*Jou Goddelike Roeping
Your Divine Calling*

Speaker:
Nina Brown

Dames moet asseblief almal eers 08:50 by die Showhorse Kongreslokaal, Horseshoe Inn bymekaar kom vir die opening deur Nina Brown. Daarna gaan u saam met die mans tee drink en dan eers gaan u na die Hotel vir u Damesprogram.

The ladies must first all meet at the Showhorse congress venue at the Horseshoe Inn at 08:50 for the opening by Nina Brown. Thereafter you will have tea with the men and only then proceed to the hotel for the ladies' programme.

Agriculture - our future too! Partnerships: Possibility or myth?
Government: Do we have constructive criticism? What is the answer?

ons produsente vermag die ongelooflike

FUNKSIE PROGRAM/FUNCTION PROGRAMME

SEREMONIEESTER / MASTER OF CEREMONIE:

18:15	Verwelkomingsdrankies / <i>Welcome drinks</i>
18:45	Gaste neem sitplekke in / <i>Guests take their seats</i>
19:00	Verwelkoming / <i>Word of Welcome</i>
	Optrede deur Gaskunstenaar / <i>Performance by Guest Performer</i>
	Tafelgebed / <i>Grace</i>
	Voorgereg / <i>Hors d'oeuvre</i>
	Optrede deur Gaskunstenaar / <i>Performance by Guest Performer</i>
	Oorhandigings van Beste Landbou-unies & Landbouverenigings / <i>Presentation of Best Agricultural Union & Agricultural Association awards</i>
	Boodskap deur Landbank / <i>Message from the Land Bank</i>
	Boodskap deur GWK / <i>Message from GWK</i>
	Optrede deur Gaskunstenaar / <i>Performance by Guest Performer</i>
	Hoofgereg / <i>Main Course</i>
	Optrede deur Gaskunstenaar / <i>Performance by Guest Performer</i>
	Nagereg en Koffie / <i>Dessert & Coffee</i>



Landbou - ook ons toekoms! Vennootskappe: Moontlikheid of mite?
 Regering: Het ons opbouwende kritiek? Wat is die antwoord?

ons produsente vermag die ongelooflike

GWK
 innoveer landbou

KONGRESAGENDA | CONGRESS AGENDA

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Theme: Agriculture - our future too!
 Partnerships: Possibility or myth?
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DONDERDAG, 25 AUGUSTUS 2016
THURSDAY, 25 AUGUST 2016

Nominasies vir President moet voor **11:00** ingedien word en vir Vice-president voor **12:00** /
Nominations for President must be handed in before **11:00** and for Vice president before **12:00**

08:25	Kongres in sitting / Congress in session
08:30	Skriflesing / Scripture reading: Ds Marais Kluge
	Beskrywingspunt: Landbouskole / Point of Discussion: Agricultural schools
08:45	Onderwerp: "Landbou - ook ons toekoms! Vennootskappe: Moontlikheid of mite? Regering: Het ons opbouende kritiek? Wat is die antwoord?" Subject: "Agriculture - our future too! Partnerships: Possibility or myth? Government: Do we have constructive criticism? What is the answer?" Inleier: Hoër Landbouskool Noord-Kaapland / Introducer: Agricultural High School Northern Cape
09:10	Onderwerp: "Landbou - ook ons toekoms, Vennootskappe ..." Subject: "Agriculture - our future too, Partnerships ..." Inleier: Hoër Landbouskool Jacobsdal / Introducer: Agricultural High School Jacobsdal
09:30	SPREKER / SPEAKER: Mnr/Mr Christo van der Rheede Onderwerp: "Vennootskappe: Moontlikheid of mite? Ekonomiese en sosio-ekonomiese eise van die tyd - bring alle partye insluitend die staat hul kant?" Subject: "Partnerships: Possibility or myth - more specifically in relation to the economic and socio-economic demands of the time - and do all parties, including the state, contribute in this regard?"
10:15	SPREKER / SPEAKER: Mnr/Mr Jacques Visser Onderwerp: "Breëband Internet vir landelike gebiede" Subject: "Broadband Internet for rural areas"
10:45	VERVERSINGS / REFRESHMENTS
11:15	SPREKER / SPEAKER: Mnr/Mr Johannes Möller Onderwerp: "Landbou - ook ons toekoms! Vennootskappe: Moontlikheid of mite? Regering: Het ons opbouende kritiek? Wat is die antwoord? " Subject: "Agriculture - our future too! Partnerships: Possibility or myth? Government: Do we have constructive criticism? What is the answer? "
12:00	Huishoudelike Aangeleenthede / Internal Matters Voorlegging en goedkeuring van / Submission and approval of: • Jaarverslag / Annual Report • Verkorte finansiële state / Abridged financial statements Kongres verdaag / Congress adjourns
	Middagete vir alle afgevaardigdes, gaste en hul gades in die Brumby-saal, Horseshoe Inn Lunch for all the delegates, guests and their partners in the Brumby Hall, Horseshoe Inn

BELANGRIK / IMPORTANT

'n Spesiale Uitvoerende Bestuursvergadering sal direk na afloop van die Kongres plaasvind.
 A special meeting of the Executive Committee will be held directly after Congress adjourns.

GWK



innoveer landbou



Agriculture - our future too! Partnerships: Possibility or myth?
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SPREKERS | SPEAKERS

OMRI VAN ZYL



Omri van Zyl is 'n gekwalifiseerde prokureur met die grade BA (Regte) en LLB (*cum laude*), MBA, asook kwalifikasies in projekbestuur, misdaadintelligensie en besigheidsontwikkeling.

Omri is in Desember 2015 as hoof uitvoerende beampte by Agri SA aangestel, 'n organisasie wat 27 000 kommersiële boere in nege provinsies en 22 bedryfsorganisasies in verskeie forums verteenwoordig. Hy bestuur 'n span met 'n sterk strategiese fokus op beleid- en landbou-ekonomiese ontwikkeling op die gebied van, onder andere, natuurlike hulpbronne, landelike veiligheid, kommersiële landbou, arbeid en maatskaplike ontwikkelingsinisiatiewe.

Omri vorm deel van 'n groep van 60 HUB's wat die regering adviseer oor ingrypings om die Suid-Afrikaanse ekonomie reg te ruk. Hy is ook lid van die ouditraad van die Wêreld Boere-organisasie wat gesetel is in Rome en was onlangs verkies tot alternatiewe direkteur op BUSA se raad.

Voordat hy by Agri SA aangesluit het, was Omri 'n winsdelende genoot by Deloitte Consulting waar hy 'n portefeulje van besighede, insluitend die Inkomstemarksimiseringseenheid in Afrika, Opleidingkonsultasie en die Deloitte Afrika Agribesigheidseenheid bestuur het. Hy was ook lid van Deloitte se Globale Agribesighedsforum wat multinasionale maatskappye en strategiese ingrypings by sodanige maatskappye hanteer. Gedurende sy loopbaan het hy etlike strategieë, kontroleringstudies en samesmeltings en verkrygings in die landbousektor hanteer. By Deloitte se Forensiese eenheid was hy deel van verskeie kommersiële, bedrog- en korrupsie-ondersoeke waar hy 'n span forensiese kundiges in hul strewe na geregtigheid gelei het.

As prokureur het Omri gespesialiseer in sakereg en litigasie.

Hy is wyd gepubliseer en 'n bekende denke-leier en strateeg binne die landbousektor in Afrika.

Omri van Zyl is a qualified attorney and holds a BA Law, LLB (cum laude), MBA and qualifications in project management, crime intelligence and business development.

He was appointed CEO of Agri SA in December 2015, representing 27 000 commercial farmers on nine provinces and 25 commodity organisations in various fora. Omri manages a team that has a strong strategic focus on policy and agricultural economic development and covers in amongst others, natural resources, rural safety, commercial, labour and socio-developmental initiatives.

Omri forms part of a group of 60 CEOs that was formed to advise government on turn-around interventions to revive the South African economy. He is a member of the World Farmers' Organisation's Audit Board based in Rome and was recently elected as an alternate director on BUSA's board.

Prior to joining Agri SA, Omri was a principal with Deloitte Consulting and managed a portfolio of businesses including the Revenue Maximisation Unit in Africa, Education Consulting and the Deloitte Africa Agribusiness Unit. He was a member of the Deloitte Global Agribusiness Forum, dealing with multinationals and strategic interventions of these companies. In his career he dealt with several strategies, due diligences and mergers and acquisitions in the agriculture sector. In Deloitte's Forensic Unit he was part of several commercial, fraud and corruption investigations where he led a team of forensic experts in pursuit of justice.

As an attorney, Omri specialised in commercial law and litigation.

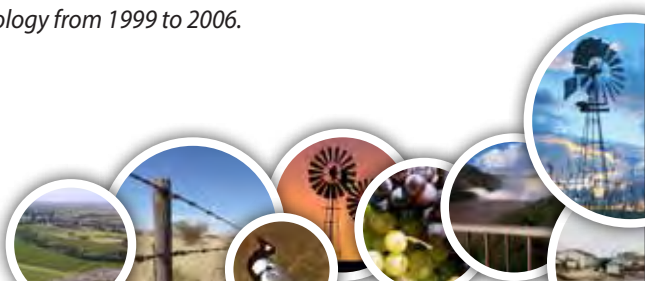
He is widely published and a renowned thought leader and strategist in the African agriculture sector.

DR ROB ADAM



Dr Rob Adam is aangestel as SKA SA se projek-direkteur vanaf 1 Januarie 2016. Voordat hy by SKA SA aangesluit het, het dr Adam gedien as uitvoerende beampte vir die groep *Nuclear at the Aveng*. Voor dit was by hoof uitvoerende beampte by die Suid-Afrikaanse Atoomkragkorporasie (Necsa) vanaf 2006 tot 2012 en Direkteur-Generaal by die Departement van Wetenskap en Tegnologie vanaf 1999 tot 2006.

Dr Rob Adam was appointed the SKA SA Project Director from 1 January 2016. Before joining SKA SA, he was the Group Executive: Nuclear at the Aveng Group. Before that, he served as the CEO of the Nuclear Energy Corporation of South Africa (Necsa) from 2006 to 2012, and as Director-General of Science and Technology from 1999 to 2006.



SPREKERS | SPEAKERS

CHRISTO VAN DER RHEEDE



Christo van der Rheede is 'n boorling van Goedverwacht, 'n Morawiese sendingstasie, naby Piketberg in die Wes-Kaap. Hy voltooi sy matriek aan Schoonspruit Sekondêre Skool te Malmesbury, waarna hy hom bekwaam as musiekonderwyser te Bellville Onderwyskollege. Hy word in 1998 aangestel as prinsipaal van Silversands Primêr en word ook later vir sy bydrae tot die onderwys deur die Nasionale Departement van Onderwys vereer. Hy studeer verder aan die Universiteite van Wes-Kaapland en Stellenbosch en behaal 'n BA, Honneurs in Publieke Administrasie en MPA. Hy bekwaam hom ook verder aan die US Besigheidskool in Menslike Hulpbronnebestuur, Risikobestuur, Finansiële en Bestuursrekeningkunde. Hy word as Uitvoerende Hoof van 'n Media24 ondersteunde ontwikkelingstrust in 2005 aangestel. Na ses jaar aanvaar hy die pos as die Uitvoerende Hoof van die AHI, 'n nasionale besigheidsliggaam vir kleinsake. In 2015 aanvaar hy die pos as Adjunk-Uitvoerende Hoof van Agri SA. Hy het ook op verskeie direksies onder andere die ATKV, Lapa Uitgewers, Business Unity South Africa (BUSA) en die Kaapse Filharmoniese Orkes gedien. Hy is toegewyd tot landelike en plaaslike ekonomiese ontwikkeling en het reeds 'n groot bydrae gelewer tot die bemagtiging van gemeenskappe, asook die opvoedkundige en besigheidsektor in besonder.

Christo van der Rheede hails from Goedverwacht, a Moravian mission station near Piketberg in the Western Cape. He completed his matric at Schoonspruit Secondary School in Malmesbury, and qualified as a music teacher at Bellville Teacher's College.

He was appointed in 1998 as principal of Silversands Primary and was also later honoured for his contribution to education by the National Department of Education. He continued his studies at the University of the Western Cape and Stellenbosch and obtained a BA Honours in Public Administration and MPA degree. He furthered his studies at the US Business School in Human Resources Management, Risk Management, Financial Management and Cost Accounting, and was appointed as Chief Executive of a Media24 supported Development Trust in 2005. After six years he took up the position as CEO of the AHI, a national body for small business. In 2015 he accepted the position as Deputy CEO of Agri SA. He also served on several boards including the ATKV, Lapa Publishers, Business Unity South Africa (BUSA) and the Cape Philharmonic Orchestra. He is committed to rural and regional economic development and has contributed significantly to the empowerment of communities, as well as the education and business sector in particular.

JOHANNES DANIËL MÖLLER



Johannes is van die Keimoes omgewing waar hy sedert sy kinderjare ervaring van landbou het. Hy het Landbou-ekonomie aan die Universiteit van Stellenbosch studeer waarna hy aktief tot die boerdery toegetree het.

Hy het as 'n jongboer by die georganiseerde landbou betrokke geraak waar hy vroeg reeds as 'n landbouleier in sy omgewing en provinsie na vore getree het.

Hy dien as Voorsitter en President van Oranjerivier Landbou-unie, President van Agri Noord-Kaap, Voorsitter van die Nasionale Besproeiing- en Watersakekomitee van Agri SA, Adjunk-President van Agri SA en sedert 2008 as President van hierdie organisasie.

Johannes hails from the Keimoes district where he had experience in agriculture since his childhood. He studied agricultural economics at the University of Stellenbosch, after which he started to farm actively.

As young farmer he became involved in organised agriculture where he soon emerged as an agricultural leader in his district and within the province.

He served as Chair and President of the Orange River Farmers' Union, President of Agri Northern Cape, Chair of Agri SA's National Irrigation and Water Affairs Committee, Deputy President of Agri SA and since 2008 as President of this organisation.

Agriculture - our future too! Partnerships: Possibility or myth? Government: Do we have constructive criticism? What is the answer?



SPREKERS | SPEAKERS

JANNIE DE VILLIERS



Jannie de Villiers is in 1951 in die Vrystaat gebore. Hy verwerf die graad BCom aan die Universiteit van die Vrystaat en BCom Honneurs aan die Universiteit van Pretoria. Hy begin sy loopbaan as ekonoom by die Departement van Landbou waar hy 24 jaar in die graan/voedselverwerking-afdeling werk. In 2011 sluit hy aan by Graan SA as hoof uitvoerende beampte.

Jannie speel 'n sterk leierskaprol in die graansektor via die posisies wat hy beklee op die rade van verskeie trusts en maatskappye wat die bedryf bedien. Hy het Suid-Afrika ook by verskeie geleenthede internasionaal verteenwoordig in verband met graan- en voedselaangeleenthede. Jannie is 'n aktiewe lid van sy kerk en dien as voorsitter van die Moreletaparkvereniging wat pastore en kerkleiers bedien.

Hy is 30 jaar met Retha getroud en die egpaar het drie kinders. Hy geniet die gesinslewe en is 'n ywerige stapper, leser en jagter. Hy is ook 'n entoesiastiese sportkyker.

Jannie de Villiers was born in the Free State in 1961. He obtained a BCom at the University of the Free State and a BCom Hons in economics at the University of Pretoria. He started his career as an economist at the Department of Agriculture where he spent 24 years in the grain/food processing sector. In 2011 he joined Grain SA (grain producers' organisation) as the CEO.

He plays a strong leadership role in the grain sector through the positions that he holds on the Boards of various Trusts and companies serving the industry. He has represented South Africa internationally on various occasions with regard to grain and food matters. Jannie is also an active member of his Church and serves as chairperson of the Moreleta Park Association, serving pastors and church leaders.

He has been married to Retha for 30 years and they have three children. He enjoys family life and loves hiking, reading and hunting. He is also a very enthusiastic sport spectator.

BARNEY KAKORA



Barney Kakora verwerf in 1992 'n Nasionale Tegniese Sertifikaat (NTC 5) in elektriese ingenieurswese en kwalifiseer in 1996 as elektrisiën. In 2014 verwerf hy die graad BTech in finansiële inligtingstelsels aan die *Central University of Technology*. Barney is 'n gesertifiseerde meet- en verifiëringskundige (AEE) en voltooi tans 'n meestersgraad in Besigheidsadministrasie aan die Universiteit van die Vrystaat.

In 1996 sluit Barney aan by Eskom waar hy verskeie poste beklee tot 2006. Daarna sluit hy aan by die energiedoeltreffendheid-department van Integrated Demand Management (IDM), waar hy tans dien as Streeks-energiedienstebestuurder vir die Vrystaat- en Noordwes-bedryfseenhede.

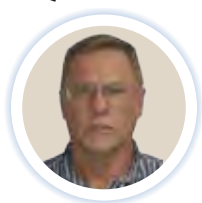
Barney Kakora obtained a National Technical Certificate (NTC 5): Electrical Engineering during 1992 and qualified as an Electrician in 1996. He further obtained a BTech degree in Financial Information Systems at the Central University of Technology in 2014. Barney is a Certified Measurement and Verification Professional (AEE) and is currently completing a Master's degree in Business Administration (MBA) at the University of the Free State.

Barney joined Eskom in 1996 and held various positions until 2006. He then joined the energy efficiency department, Integrated Demand Management (IDM), where he currently holds the position of Regional Energy Services Manager: Free State and North West Operating Units.



SPREKERS | SPEAKERS

JACQUES VISSER



Jacques Visser is gebore op Reivilo in die Noord-Kaap, matrikuleer te Hoërskool Upington in 1978 en doen daarna diensplig. Na voltooiing van sy militêre diensplig sluit hy by die Staandemag aan en maak tydens hierdie tydperk weer 'n Noord-Kaapse draai as 2de in bevel van 8 SAI Opleidingsbataljon in Upington. Hy sluit sy diens in die Staandemag af in 1994 as 'n Luitenant-Kolonel en dosent by die Senior Bevel en Staf vleuel van die SA Leërkollege in Pretoria. Tydens hierdie tyd spesialiseer hy in militêre operasionele strategie. Hy studeer ook aan die Universiteit van Suid-Afrika in na-oorlogse ekonomie en behaal 'n sertifikaat in Militêre Bestuur in 1990. Na 1994 is hy betrokke by verskeie ondernemings in informasiebestuur. Jacques was onder andere die handelsdirekteur van @lantic Internet Services en staan vandag aan die hoof van Satellite- en koordlose produkte van Vox Telecom in Johannesburg.

Jacques Visser, who was born in Reivilo in the Northern Cape, matriculated at Hoërskool Upington in 1978, after which he completed his military training. Thereafter he joined the permanent force and during this time briefly returned to the Northern Cape as second-in-charge of 8 SAI Training Battalion in Upington. He left the permanent force in 1994 as a Lieutenant-Colonel and lecturer in the Senior Command and Staff section of the SA Defence Force College in Pretoria. During this period he specialised in military operational strategy. He also studied at the University of South Africa in post-war economics and obtained a Certificate in Military Management in 1990. After 1994, he was involved in information management at various companies. Jacques was, among others, commercial manager of @lantic Internet Services and today serves as head of Satellite and Cordless Products at Vox Telecom in Johannesburg.

WESSEL LEMMER



Wessel Lemmer, 'n oud-Kovsie, is sedert Mei 2015 as senior landbou-ekonoom by ABSA Agribesigheid in diens. Hy was voorheen agt jaar as senior landbou-ekonoom in diens van Graan SA. As deel van 'n span ekonome onder leiding van Ernst Janovsky is hy onder andere verantwoordelikheid vir die weeklikse verslae soos die *ABSA Agritrends*, kommoditeitvooruitsigte en die jaarlikse *AgriOutlook*. Sy span fokus daarop om geleenthede en risiko's wat verskillende boerdery vertakings in die gesig staar vroegtydig te identifiseer. Hierdie ontledings, wat vyf-jaar vooruitskouings kan insluit, word met produsente en die publiek gedeel en intern gebruik. Dit is belangrik om te verstaan hoe die plaaslike en internasionale gebeure in die ekonomie, veranderinge in die sosio-politiese omgewing, die klimaat en nuwe tegnologie boerdery beïnvloed. Sy ervaring van produsente se uitdagings om 'n produsent-vriendelike omgewing te bevorder, tesame met ABSA se internasionale betrokkenheid met die finansiering van verskeie landboubedrywe in Afrika, stel Wessel in staat om ingeligte strategiese insette aan kliente te lewer.

Wessel Lemmer, a former Kovsie, was appointed in May 2015 as senior agricultural economist at ABSA AgriBusiness. Before that, he worked as senior agricultural economist at Grain SA. As part of a team of economists led by Ernst Janovsky, he is responsible, among others, for weekly reports such as ABSA Agritrends, commodity projections and the annual AgriOutlook. His team focuses on the early identification of opportunities and risks faced by various commodity branches. These analyses, which could include five-year projections, are shared with producers and the public and are also used internally. It is important to understand how local and international economic issues, changes in the socio-political environment, climate and new technology can influence farming operations. His experience of the challenges faced by producers to promote a producer-friendly environment, together with ABSA's international involvement in financing various agricultural commodities in Africa, has enabled Wessel to provide clients with informed strategic inputs.

Agriculture - our future too! Partnerships: Possibility or myth? Government: Do we have constructive criticism? What is the answer?

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Landbou - ook ons toekoms! Vennootskappe: Moontlikheid of mite?
Regering: Het ons opbouende kritiek? Wat is die antwoord?



Landbou-Unies | Agricultural Unions

STREEK 1 | REGION 1

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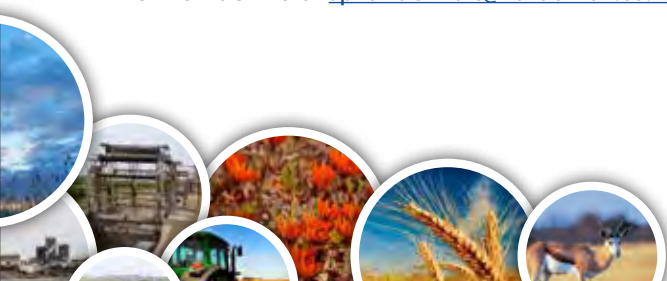
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Landbou-Unies | Agricultural Unions

STREEK 3 VERVOLG | REGION 3 CONTINUED

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Geen

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Geen

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VINPRO

Geen

KLK LANDBOU BPK

Geen

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Bedryfsorganisasies | Commodity Organisations

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Government: Do we have constructive criticism? What is the answer?



Spesialiteitsorganisasies | Specialist Organisations

NWKV / NWGA

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Geen

VLV / CWAA

Geen

DTD / DFTS

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Regering: Het ons opbouende kritiek? Wat is die antwoord?



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Samestelling van Uitvoerende Bestuur | Composition of Executive Committee

Kragtens die bepalings van die Grondwet word die Uitvoerende Bestuur soos volg saamgestel :

- President verkies deur die Kongres;
- Vice-president verkies deur die Kongres;
- Ere-presidente en Ere Vice-presidente van Agri Noord-Kaap;
- 'n Aantal verteenwoordigers van Landbou-unies volgens groeperinge soos van tyd tot tyd deur die Kongres bepaal;
- Twee (2) verteenwoordigers van Landboubesighede deur die NK Landboubesigheidskamer (NKL BK) Bestuur aangewys;
- Ses (6) verteenwoordigers van landboubedrywe in die gebied van Agri Noord-Kaap benoem deur die betrokke bedryfsorganisasies op grondslag van die grootte van die bedryf asook historiese verbintenis met Agri Noord-Kaap, met dien verstande dat die betrokke berekenings om te bepaal watter bedrywe verteenwoordiging in die Uitvoerende Bestuur sal geniet, elke drie (3) jaar gemaak sal word;
- Een (1) verteenwoordiger aangewys deur daardie bedrywe wat nie direkte verteenwoordiging kragtens die bepalings van artikel 5.1.4 in die Uitvoerende Bestuur geniet nie;
- Een (1) verteenwoordiger elk van ander belanghebbende organisasies.

Ten einde die samestelling vlot te laat verloop, verstrekk ons hierna 'n uiteensetting van benoemings reeds ontvang. In gevalle waar bestuurslede nie eenparig deur die betrokke groepering van Landbou-unies benoem is nie, sal die stemgeregtigde afgevaardigdes van die betrokke streek waarin die betrokke groepering van Landbou-unies resorteer, die bestuurslid tydens die Kongres deur middel van geslote stemming moet aanwys.

BELANGRIKE NOTA:

Die nuut saamgestelde Uitvoerende Bestuur funksioneer eers vanaf die bekragtiging van die samestelling daarvan tydens die tweede dag van die Kongres.

In terms of the Constitution, the Executive Committee is composed as follows :

- *President elected by Congress;*
- *Vice president elected by Congress;*
- *Honorary Presidents and Honorary Vice presidents of Agri Northern Cape;*
- *A number of representatives of Agricultural unions according to groupings as determined from time to time by Congress;*
- *Two (2) representatives of Agricultural Businesses nominated by the Management of the Northern Cape Agricultural Business Chamber (NCABC);*
- *Six (6) representatives of agricultural commodities in the Agri Northern Cape service area, nominated by the relevant commodity organisations on the basis of size as well as historical association with Agri Northern Cape, with the proviso that the relevant calculation to determine which commodities will enjoy representation in the Executive Committee will be made every three (3) years;*
- *One (1) representative appointed by those commodities without direct representation in the Executive Committee in terms of the provisions of section 5.1.4;*
- *One (1) representative each from other stakeholder organisations.*

To facilitate the process of appointment, we attach a list of nominations already received. In cases where Executive members were not nominated unanimously by the relevant grouping of agricultural unions, the voting delegates of the particular region under which the relevant grouping of Agricultural unions falls, must elect the Executive member during Congress by way of a closed ballot.

IMPORTANT NOTE:

The newly appointed Executive Committee will only start functioning on ratification of the composition thereof during the second day of Congress.



Landbou-Unies - Benoemings ontvang | Agricultural Unions - Nominations received

STREEK 1 | REGION 1

Britstown - Zachy Blomerus
De Aar Agri - Koos du Toit
Douglas - Koning Scholtz
Agri Prieska - Japie Roux
Agri Hay - Joe Scholtz
Agri Oranje Karoo - Hannes de Wet
Sentraal Karoo / *Central Karoo* - Trompie van Rensburg
Richmond - Eduan Viljoen
Colesberg - Anthony Murray
Noupoort - SP van der Walt

STREEK 2 | REGION 2

Agri Fraserburg - Jan van Wyk
Sutherland - Abra van Wyk
Loeriesfontein - Kobus von Wielligh
Calvinia - Marcellene van Rooyen
Agri Kareeberg - Dries le Roux
Williston - Willem Symington

STREEK 3 | REGION 3

Oranjerivier - Wiaan van Rensburg
Oranjerivier - Willem-Cobus Fourie
Oranjerivier - Coenie van der Merwe
Agri Kuruman - Deon Hoon
Olifantshoek - Elias Laubscher
Postmasburg - Jim Bredenkamp
Mier - Bennie Snyders

STREEK 4 | REGION 4

Agri Diamantveld - Adriaan Naude
Ghaap - Deon de Kock
Vaalharts - Alewyn Schlebusch

STREEK 5 | REGION 5

Boesmanland - Sakkie van Niekerk
Agri Namakwaland / *Namaqualand* - Danie Jacobs

ANDER / OTHER

VLV / CWA - Karien van Schalkwyk
NOKKI / NOCCI - Jannie van der Linde
NKLBK / NCABC - vakant

BEDRYWE | COMMODITIES

Graanbedrywe / *Grain commodities* - Gerhard Bruwer
Rooivleis / *Red Meat* - James Faber
Druive (Tafel) / *Grape (Table)* - Johannes Kotze
Droëvrugte / *Dried Fruit* - Wiaan van Rensburg
Wildbedryf NK / *Wildlife Ranching NC* - Paul Neethling
Wol / *Wool* - Pieter le Roux
Ander bedrywe / *Other commodities* - vakant

NOTA / NOTE

Die bedryfsverteenvoerders word elke drie (3) jaar aangewys. /
The commodity representatives are reviewed every three (3) years.



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ALGEMENE INLIGTING | GENERAL INFORMATION

REGISTRASIE

Afgevaardigdes registreer tussen 08:00 en 09:00 op Woensdag, 24 Augustus 2016 by die kongreslokaal.

REGISTRATION

Delegates register between 08:00 and 09:00 on Wednesday, 24 August 2016 at the congress venue.

DAMESPROGRAM

'n Interessante damesprogram word aangebied. Sien bladsy 11.

LADIESPROGRAMME

An interesting programme will be hosted for the ladies. See page 11.

PROSEDURE BY VERKIESING VAN AMPSDRAERS

Nominasie en stembriewe vir die verkiesing van die ampsdraers word saam met die kongresomslag by registrasie aan stemgeregtigde afgevaardigdes oorhandig. Verlore stembriewe sal nie vervang word nie. Nominasievorms vir die amp van President en Vise-president, met die besonderhede van die voorsteller en sekondant, asook die handtekening van die genomineerde ter bevestiging van sy beskikbaarheid daarop, moet Donderdag, 25 Augustus 2016 voor die volgende keurte by die stembeampes ingehandig word:

- President - 11:00
- Vise-president - 12:00

PROCEDURE FOR ELECTION OF OFFICE BEARERS

Nomination forms and ballots for the election of office bearers will be handed to voting delegates with their congress folders on registration. Lost ballots will not be replaced. Nomination forms for the position of President and Vice President, with the particulars of the introducer and seconder, as well as the signature of the nominee confirming his availability for election, must be handed to the election officials before the deadline on Thursday, 25 August 2016:

- President - 11:00
- Vice president - 12:00

WYSIGING - BESKRYWINGSPUNTE

Afgevaardigdes wat enige wysigings aan 'n beskrywingspunt soos dit in die sakelys verskyn wil voorstel, moet sodanige wysiging vooraf skriftelik indien.

AMENDMENT - POINTS FOR DISCUSSION

Delegates who wish to propose any amendments to a discussion point as it appears on the agenda, must submit such amendment beforehand in writing.

TYDSBEPERKING

'n Tydsbeperking van 10 tot 15 minute vir inleiers en 5 minute vir sekondante sal van toepassing wees tensy anders deur die Voorsitter gereël. Tydsbeperkings ten opsigte van ander sprekers sal deur die Voorsitter bepaal word.

TIME LIMIT

A time limit of 10 to 15 minutes will apply for introducers and 5 minutes for a seconder unless ruled otherwise by the Chairman. Time limits for other speakers will be determined by the Chairman.

DUUR VAN KONGRES

Die Kongres duur tot die middag van 25 Augustus 2016. Dit is van uiterste belang dat alle afgevaardigdes die volle kongressitting tot verdagting sal bywoon. Die sittingstye verskyn in die kongresprogram.

DURATION OF CONGRESS

The Congress will adjourn during the afternoon of 25 August 2016. It is of the utmost importance that all delegates attend the full session until Congress is adjourned. The session times appear in the congress programme.



Agriculture - our future too! Partnerships: Possibility or myth? Government: Do we have constructive criticism? What is the answer?

KONGRESBORGE | CONGRESS SPONSORS

Agri Noord-Kaap erken hiermee die finansiële bydrae wat kongresborge gemaak het ingevolge die kategorieë: Platinum, Diamant, Goud, Silwer, Brons en Donasies.

Agri Northern Cape hereby recognises the financial contributions made by Congress sponsors as indicated according to the categories:

Platinum, Diamond, Gold, Silver, Bronze and Donations.

PLATINUM

ABSA AgriBesigheid

PLATINUM

ABSA AgriBusiness



ABSA is reeds vir die afgelope 100 jaar 'n vennoot in die landbou-milieu en het sy oormaat van ervaring gebruik om doelgemaakte, wêreldklas besigheidso oplossings vir alle kommoditeite in die sektor te ontwikkel.

ABSA verstaan die landbou en die waardevolle rol wat dit in die Suid-Afrikaanse ekonomie speel. As dit met verwante sektore gekombineer word, dra die sektor tans 25% tot die BBP by en verskaf werk aan meer as 850 000 permanente werkers. ABSA het ook ervaring en insig in die unieke vereistes en risiko's van die landbousektor. Boere steun vir langer as 'n eeu al op ABSA vir strategiese beplanning en die bemagtiging van boerderygemeenskappe. Ons doelgemaakte reeks landboudienste en -oplossings bied aan boere die finansiële ondersteuning en die gemoedsrus om hul besighede te bedryf, ongeag hoe groot dit is.

As jy met ABSA 'n vennootskap aangaan, gaan jy nie 'n vennootskap met sommer enige bank aan nie; jy gaan 'n vennootskap aan met die bank wat hier is sodat jy kan floreer. Kontak asseblief ABSA AgriBesigheid agribusiness@absa.co.za / 011 350 6854 vir verdere inligting.

ABSA has been a partner in the agricultural environment for the past 100 years, and has used this wealth of experience to develop tailor-made, world-class business solutions for all commodities in the sector.

ABSA understands agriculture and the significant role it plays in the South African economy. It currently contributes 25% of the GDP when combined with linked sectors, and provides jobs to more than 850 000 permanent workers. ABSA also has experience in and insight into the unique demands and risks involved in the agricultural sector. Farmers have relied on ABSA for strategic planning and the empowerment of farming communities for over a century. Our tailor-made range of agricultural services and solutions provide farmers with the financial support and peace of mind to run their businesses, no matter what the size.

When you partner with ABSA, you are not partnering with just any bank, you are partnering with the bank that is here for you to prosper.

Please contact ABSA AgriBusiness: agribusiness@absa.co.za / 011 350 6854 for further information.



PLATINUM

GWK


**Groeteboodschap van Pieter Spies
Besturende Direkteur van GWK**

Landbouprodusente het iets besonders vermag deur GWK as maatskappy te bou tot wat dit vandag is. Dit is 'n uitsonderlike bate met uitsonderlike opbrengste en 'n voetspoor wat wêreldwyd uitgebou word waarop hierdie produsente werklik trots kan wees.

GWK as maatskappy behoort aan landbouers in Suid-Afrika en dit gaan nie verander nie.

Dit is 'n maatskappy wat deurlopend verder uitgebou word om ons eenheid met Suid-Afrikaanse produsente verder te versterk en groei vir ons eienaars te bly bewerkstellig.

Die storie van ons oorsprong op die plaas is iets waarop ons baie trots is.

Daarom, in die reklame van ons nuwe Nature's Farms handelsmerk, sê ons hierdie nuwe produkreeks is moontlik gemaak deur GWK-produsente, want Nature's Farms is 'n verbruikershandelsmerk van en vir Suid-Afrikaanse produsente. Elke Suid-Afrikaanse produsent kan trots voel wanneer hulle hierdie handelsmerk op die rak sien.

En dit is net die begin, want ons weet landbou in Suid-Afrika het die vermoë om die leidende sektor in ons land te wees. Ons sien dit in die ongelooflike sukses van ons produsente wat as 'n hegte eenheid die regstreekse dryf van die sukses van GWK is.

En onthou sukses beteken ook die vermoë om moeilike tye soos die droogte te oorleef en ten spyte daarvan steeds doelbewus 'n toekomspad te bou.

Die landbousektor is 'n dinamiese omgewing waarin ons voortdurend moet aanpas en na nuwe oplossings moet soek. Die GWK-span, wat ons produsente insluit, is opgewonde oor die geleentheid in die mark. Dit bring die beste in ons na vore en gee aan ons die dryfkrag in ons strewe om aan ons aandeelhouders en klante die beste produkte en dienste te lewer.

PLATINUM

GWK

**Greetings from Pieter Spies
Managing Director of GWK**

Agricultural producers have achieved something extraordinary by building GWK into the company it is today. This is an exceptional asset, producing outstanding results and leaving a footprint worldwide of which these producers can be rightly proud.

GWK as a company belongs to farmers in South Africa and this will not change.

It is a company that is being constantly enhanced to further strengthen our connection with South African producers and to facilitate growth for our owners.

The story of how we started on a farm is something of which we are very proud.

For this reason, in advertising our new Nature's Farms brand, we say this new product range was made possible by GWK producers because it is a consumer brand of and for South African producers. Each South African producer can feel proud when he sees this brand name on the shelf.

And this is just the beginning, because we know agriculture has the potential to become the leading sector in the country. We see this in the incredible success of our producers who, as a close unit, are the direct drivers of GWK's success.

And remember success also means the ability to survive difficult times such as drought, and despite thereof, to continue unwavering to build for the future.

The agricultural sector is a dynamic environment in which we must continuously adapt and seek new solutions. The GWK team, which includes our producers, is excited about the opportunities in the market. This brings out the best in us and inspires us as we strive to supply our shareholders and customers with the best possible products and services.

PLATINUM

LANDBANK



Die Landbank is 'n ontwikkelingsfinansieringsinstansie met 'n mandaat om die ontwikkeling van landbou te ondersteun, bevorder en te fasiliteer. Die Landbank is gestig in 1912 en word besit deur die staat. As 'n finansiële instelling, speel die bank 'n sleutelrol in die landbou en verskaf klein- en groothandelfinansiering aan landbouers. Die Landbank is die enigste aandeelhouer in LBIC (Land Bank Insurance Company) wat versekeringsprodukte aan landbouers verskaf. As 'n belangrike implementeringsagent vir die staat, speel die Landbank 'n strategiese rol in die stel van maatstawwe om plattelandse armoede te verlig, ekonomiese groei te verhoog en ontwikkeling in die landbousektor te dryf.

PLATINUM

LAND BANK

The Land Bank is a development finance institution whose mandate is to support, promote and facilitate the development of the agricultural sector. Established in 1912, the Land Bank is owned by the government and is a key financial player in agriculture. It provides retail and wholesale finance to farmers. The Land Bank is the sole shareholder of the LBIC (Land Bank Insurance Company), which provides insurance products to farmers. As a key delivery agency of government in the agricultural sector, the Land Bank plays a strategic role in implementing measures to reduce rural poverty, strengthen economic performance and drive development in the agricultural sector.

DIAMANT

DIAMOND

STANDARD BANK

STANDARD BANK



Dit is vir Standard Bank van SA weer eens 'n besondere voorreg en eer om deel te kan wees van die Agri Noord-Kaap Kongres van 2016. Dit was inderdaad 'n moeilike jaar vir ons boere in die Noord-Kaap – hoofsaaklik as gevolg van faktore waaroor ons nie altyd beheer gehad het nie. Ons is egter positief oor die 2016/17-produksieseisoen wat betref goeie veepryse en die goeie reënvoorspellings. Standard Bank sal graag ons boere wil bystaan in moeilike omstandighede en ons is saam bly as dit 'n goeie jaar is. Dit is tyd dat ons die bydrae van ons Suid-Afrikaanse landbouers, wat onder moeilike omstandighede vir ons elke dag kos op die tafel sit, besef en waardeer. Ons wens hulle alles van die beste vir die toekoms.

It is once again a special privilege and honour for the Standard Bank of South Africa to be part of Agri Northern Cape's Congress this year. It has indeed been a difficult year for our farmers in the Northern Cape – mainly because of factors over which they do not always have control. However, we are positive about production in the 2016/17 season in terms of stock prices and good rainfall forecasts. Standard Bank would like to assist our farmers in difficult times and we also celebrate with them when they have a good year. It is time that we realise the contribution that our South African farmers make and to appreciate the food they put on our table every day despite very difficult circumstances. We wish them everything of the best for the future.

GOUD

GOLD

TOTAL SA PTY LTD

TOTAL SA PTY LTD



Dit is 'n groot voorreg vir TOTAL om vandag deel te wees van Agri Noord-Kaap se Kongres. Total SA word alreeds meer as 50 jaar geassosieer met die landbou, daarom is ons trots daarop om steeds deel te vorm van hierdie landbougemeenskap. Die reis wat ons saam aangepak het, sal nog vir baie jare duur. Hiermee wens ons graag vir Agri Noord-Kaap alles van die beste toe wanneer sy Kongres 'n aanvang neem.

It is a great pleasure today for TOTAL to be part of Agri Northern Cape Congress. Total SA has been associated with agriculture for more than 50 years. It is for this reason that we are proud to remain part of this farming community. The journey that we started together will continue for many years to come. Total wishes Agri Northern Cape all of the best as the Congress gets underway.

GOUD

GOLD

VOX TELECOM

VOX TELECOM



Vox Telecom is die voorkeur verskaffer van telekommunikasiedienste aan verskeie rolspelers in die landbousektor en is dankbaar vir die ondersteuning vanuit die gemeenskap. Dit is veral die Yahclick-satellietkommunikasiestelsel wat 'n groot aantal rolspelers in die bedryf verbind. Ons verbind ons daartoe en is toegewyd om meer waarde tot landelike kommunikasie te voeg omdat ons die noodsaaklikheid van kommunikasie vir die boer en die waardeketting verstaan. Ons het groot waardering vir u toegewydheid tot voedselsekureit in Suid-Afrika in 'n jaar van ernstige droogtes en onsekerhede. Dit is 'n groot voorreg om deel te kan wees van die Agri Noord-Kaap se Kongres en ons wens u 'n aangename en vrugbare Kongres toe in die hoop dat u met nuwe insig en ywer geïnspireer sal word om in die volgende jaar suksesvol te produseer.

Vox Telecom is the preferred provider of telecommunication services to many role players in the agricultural sector and we are grateful for the support we receive from agriculture. The YahClick satellite system has played a significant role to keep role players connected. We at Vox understand the importance of communication and are committed to add more value to communication within the agricultural value chain and rural communities. We also appreciate your role in and commitment to food security in South Africa, specifically during these uncertain times and the prevailing drought. It is a pleasure for Vox Telecom to be part of the Agri Northern Cape Congress and we would like to wish you a pleasant and fruitful Congress in the hope that you will gain knowledge and inspiration to succeed during the next year.





TOTAL'S 50 PPM

for a cleaner, healthier future

Excellium diesel 50 ppm is Total's bid to reduce poisonous gas emissions (sulphur dioxide and particulate matter) into the air.

Diesel engine technology is rapidly evolving to meet new emission and performance standards. To meet this challenge Total South Africa has exceeded the current legislative maximum sulphur content of 500 ppm to an improved 50 ppm and less.

This level represents a drastic reduction from the current 500 ppm levels and this reduction hasn't taken anything away from the performance of Excellium diesel 50 ppm, only a cleaner, healthier and better world for you.

The reduction of the sulphur content to 50 ppm put us on Euro IV emission standards. Diesel fuel will continue to be assessed to ensure that it continues to meet the needs of modern diesel engines and the environment.

Achieving these ultra low sulphur levels effects the lubricity of the diesel needed to lubricate the fuel system. Special lubricity additives are added to every batch of Excellium diesel 50 ppm at the refinery to ensure proper lubrication of diesel fuel systems.

Excellium diesel 50 ppm is fully compatible with standard grade diesel fuels (500 ppm sulphur) and with all categories of diesel engines.

Performance benefits of Excellium diesel

- Lower harmful soot formation during the combustion process – therefore extending the service life of the engine oil and increasing oil drain intervals.
- A reduction in corrosion and associated wear in the pistons and cylinder liners caused by sulphuric acid formed during combustion will result in longer engine life.
- Ensure cleaner and more efficient combustion characteristics of the diesel fuel, resulting in improved engine performance.
- Improved fuel efficiency.
- Allows diesel pumps and injectors to operate more efficiently.
- Suitable for normally and turbo powered diesel engines.
- Suitable for direct and indirect injection diesel engines.

Environmental benefits of evolution diesel

- Reduced sulphur oxide emissions and exhaust odours.
- Reduced carbon monoxide, hydrocarbons and nitrogen oxides.
- Less black smoke emissions.

Tangible benefits

Compared to products with a standard quality, Total Excellium fuels have as an effect:

- An immediate reduction of fuel consumption: Whether driving in town or the country as well as on the motorway, each fill up provides more kilometres. The observed reductions in fuel consumption represent 15 to 50 extra kilometres per fill up according to the type and usage conditions of the vehicle.
- A reduction of greenhouse gas emissions (CO₂) that can be higher than 5%.
- A 37% noise reduction for cold diesel engines.
- An assurance of cleanliness for sensitive engine parts. The engine functions better and longer with no performance degradation over time.
- A technical innovation.

Total Excellium fuels contain innovative additives

- A 'friction modifier' which, by reducing mechanical losses caused by friction in the engine, improves its performance and consequently reduces fuel consumption.
- 'Top of the range' detergent molecules that particularly act on the cleanliness of the sensitive parts of new motor technologies (direct petrol injection and high pressure diesel injection).
- A combustion improver called 'procetane' for Total Excellium Diesel. By increasing, on average by three points, the quantity of cetane in diesel, the noise level of a cold, idling engine is reduced.

Tested on different makes and types of cars

After a laboratory test phase on engines according to standard methods and procedures, Total Excellium fuels were tested on different makes and types of cars, amongst which were Peugeot, Mercedes, BMW, Renault, Volkswagen, Audi and Opel.

These vehicles were submitted to different types of tests: Roller test bed (simulation of town driving), road circuit and motorway circuit. During these tests, measures were taken using high-precision instruments and under the supervision of legal authorities and independent, reputable organisations. In total, a hundred petrol and diesel vehicles covered a distance of 350 000 km, this represents more than 3 000 hours of testing!

Total Excellium fuels are suitable for all existing vehicles. They particularly satisfy the demands imposed by new engine technologies: Direct petrol injection and high-pressure diesel injection known as common rail. Of course, Total Excellium fuels can be mixed with fuels that are already on the market!

In conclusion, it is apparent that there are a number of positive benefits to use Excellium diesel. Above and beyond the benefits shown above, now is your chance to create a cleaner and healthier future for mankind by using Total Excellium diesel 50 ppm – good for your engine, even better for your family and the world.



Energizing life. Every day



TOTAL
COMMITTED TO BETTER ENERGY

GOUD

GOLD

SANTAM

SANTAM



As Landbouer moet die boer'n opbrengs op belegging lewer en mededingend produseer.

Santam Landbou is bewus van die belangrike rol wat Landbou in die toekoms van ons land, van Afrika en die res van die wêreld speel om voedselsekerheid te bewerkstellig. Die ontwikkeling van die platteland is van groot belang. Landbou dra by tot die opheffing van landelike gemeenskappe en bied geleenthede aan alle Suid-Afrikaners.

As leier in die mark het ons 'n verantwoordelikheid om by te dra tot die normalisering van landbou en die samelewing. By Santam Landbou is ons ingestel op die grondbeginsels van versekering aan boere en verstaan ons kliënte se besigheid. Kommersiële boere is altyd aan risiko's blootgestel en dit is belangrik dat hulle bewus bly van dié risiko's en dit sover moontlik probeer verminder.

Doeltreffende risikobestuur in die vorm van voldoende oes- en bateversekering is uiters belangrik – en dis hier waar Santam Landbou werklik 'n verskil maak.

Santam Landbou se visie is om stabiliteit te bied en om die volhoubaarheid van die landbousektor te verseker.

In teenstelling met bateversekering is oesversekering seisoenaal en dekking word slegs tydens 'n spesifieke produksieseisoen verleen. Boere en produsente kan die verwagte waarde van hul oes deur prys en opbrengs vasstel en dan besluit hoeveel risiko hulle wil dra. Dekking kan opwaarts aangepas word soos die opbrengspotensiaal en prys/ton verhoog.

Santam Landbou bestee heelwat tyd om te verseker dat ons werklike oplossings bied en gesonde raad vir elke boer se spesifieke omstandighede gee.

Deur Santam Landbou se betrokkenheid by Agri Noord-Kaap bewys ons ons ondersteuning vir dit wat vir ons kliënte belangrik is.

Ons wens elkeen 'n suksesvolle Kongres toe.

A farmer must deliver a return on investment and produce profitably.

Santam Agriculture is aware of the important role that agriculture plays in the future of our country, as well as in Africa and internationally, to ensure food security.

Rural development is critically important; therefore the agricultural sector contributes to the upliftment of rural communities and offers opportunities to all South Africans.

As leader in the market, we have a responsibility to contribute towards the normalisation of agriculture and society. At Santam Agriculture we embrace the basic principles of insurance for farmers and understand our clients' business.

Commercial farmers are always exposed to risks; therefore it is important that they are aware of these risks and make every effort to mitigate them.

Effective risk management in the form of adequate crop and asset insurance is essential – this is also where Santam Agriculture makes a real difference.

Santam Agriculture's vision is to offer stability and to ensure the sustainability of the agricultural sector.

Unlike asset insurance, crop insurance is seasonal and cover is only provided for a specific production season. Farmers and producers can determine the expected value of their crop in terms of price and yield, and then decide how much risk they want to bear. Cover can be adjusted upward as yield potential or price/ton increases.

Santam Agriculture spends considerable time to ensure that we offer real solutions and sound advice for every farmer's specific circumstances.

Through its involvement in Agri Northern Cape, Santam Agriculture also demonstrates its support for what is important to our clients.

We wish you all a successful Congress.



GOUD

GOLD

SKA

SKA



SKA SA bou tans die grootste wetenskaplike toestel in die geskiedenis in die Noord-Kaap. Dit is SKA SA se strewe om die gemeenskap te ontwikkel en te verseker dat die land baat vind by Suid-Afrika se rol as gasheer van die wêreld se grootste wetenskap-instrument.

Die belegging in die Noord-Kaap strek vêr: vanaf die opgradering van inligtingsentrums tot werkskepping en om belowende studente van broodnodige beurse vir studies te voorsien. Saam met sy vennote het SKA SA bygedra tot maatskaplike en tegnologiese ontwikkeling in die Noord-Kaapse gebiede.

Die bydraes spreek tot vyf areas: belegging in die jeug; die ondersteuning van gemeenskap-opbouprogramme, die ontwikkeling van en bystand vir klein- en medium-ondernemings, die identifisering en koestering van leerders se talent en die behoud van konektiwiteit.

Die fokus op belegging in maatskaplike opheffing op en rondom die SKA SA-perseel sal verseker dat buurgemeenskappe werklik baatvind by die verreikende astronomie-projek deur beter opvoeding en opleiding, belegging in klein besighede en meer werksgeleenthede.

SKA SA is currently building the largest scientific device in the history of the Northern Cape. SKA SA also strives to develop the community and ensure that the country benefits from South Africa's role as host of the world's biggest science instrument. The investment in the Northern Cape is far-reaching: from upgrading of information systems to job creation and providing promising students with vitally important study bursaries. Together with its partners, SKA SA has contributed towards social and technological development in areas of the Northern Cape.

The contributions cover five areas: investment in the youth; support for community building programmes; development of and assistance to small and medium enterprises; nurturing learners' talent and maintaining connectivity.

The focus on investment in social upliftment within and around the SKA SA premises will ensure that neighbouring communities truly benefit from this far-reaching astronomy project through better education and training, investment in small businesses and more job opportunities.

SILWER

SILVER

OU MUTUAL

OLD MUTUAL



Baie dankie vir die geleentheid om weer eens by die Kongres betrokke te wees.

Die rol van georganiseerde landbou en hul leiers raak by die dag belangriker om die huidige uitdagings van die boer en die landbousektor aan te spreek. Die tema is egter nie nuut nie, maar die uitdagings is anders. U voorgangers het dit suksesvol aangespreek en 2016 mag nie anders wees nie. Mag die Kongres daarin slaag om hierdie uitdagings in geleenthede te omskep. Ou Mutual het ook 'n trotse geskiedenis wat oor 170 jaar strek en nou verweef is met die gebeure in Suid-Afrika en die landbou. Groot uitdagings soos die boere-oorloë, twee wêreldoorloë, depressie en finansiële krisisse moes saam met ons kliënte aangespreek word - en vandag is ons steeds hier as 'n sekere vriend in onsekere tye. Ou Mutual is daar om u te help om juis nou sekerheid te skep vir u boerderybesigheid, u gesin, toekoms en nalatenskap deur behoorlike finansiële advies. Saam met Mutual & Federal en Nedbank het ons meer as 400 jaar se ervaring en bied die mees omvattende reeks produkoplossings vir landbouers. Laat ons u lei om die regte besluite te neem wat u nalatenskap sal bepaal.

Kontak Jannie van der Linde, AFP Senior Finansiële Adviseur, Ou Mutual PFA by 083 282 6862 of e-pos jvanderlinde@oldmutualpfa.com

Thank you for the opportunity to once again be involved in the Congress.

The role of organised agriculture and its leaders in this event is becoming increasingly important to address the current challenges faced by farmers and the agricultural sector. The theme, however, is nothing new, but the challenges are different. Your predecessors were successful in addressing them and 2016 should be no different. May the Congress be successful in converting these challenges into opportunities! Old Mutual also has a proud history stretching over 170 years, which is closely interwoven with events in South Africa and the agricultural sector. Huge challenges, such as the Boer wars, two World Wars, the depression and financial crises had to be tackled in collaboration with our clients and today we are still here as a firm friend in uncertain times. Old Mutual is there to help you create certainty for your farming operation, your family, your future and legacy by offering financial advice. Together with Mutual & Federal and Nedbank, we have more than 400 years' experience and can provide farmers with the most comprehensive range of product solutions. Let us guide you to make the right decisions that will determine your legacy.

Contact Jannie van der Linde, AFP Senior Financial Advisor, Old Mutual PFA at 083 282 6862 or email him at jvanderlinde@oldmutualpfa.com

SILWER

SILVER

PWC

PWC



Agribesighede funksioneer vandag binne 'n globale omgewing. Met verandering as die enigste onveranderlike, kan maatskappye en individue vinniger, dieper en teen 'n laer koste as ooit te vore in kontak bly met die res van die wêreld.

Daar was ook aansienlike verskuiwings in demografiese, ekonomiese en politieke mag en die natuurlike omgewing - verskuiwings wat uiteindelik 'n impak op meeste van ons besighede sal hê. Hierdie mega-tendense mag gesien word as ver verwyder van ons hier in Afrika, maar hul belangrikheid moet nie onderskat word nie. Sodanige mega-tendense sal ons toekoms bepaal en dit sal raadsaam wees om voorsiening te maak vir die impak daarvan eerder as om terug te sit en wag vir die resultate.

Ons loof Agri Noord-Kaap vir hul volgehoue pogings om dit wel te doen en wens hulle alles van die beste vir hierdie jaar se Kongres.

Agribusinesses today operate in a globalised world. With change as the only constant, companies and individuals can reach around the world faster, further, deeper and at lower cost than ever before.

Furthermore, there are significant shifts in demographics, economical and political power and the natural environment – shifts that in the end will have an impact on most businesses. These megatrends may be perceived as being far removed from us here in Africa, but their significance should not be underestimated. These megatrends will define our future and we would do well to pre-empt their impact rather than sitting back and waiting for the results.

We applaud Agri Northern Cape for their continued efforts to do just that and wish them the best for this year's Congress.

SILWER

SILVER

SAW

SAW



Super Ankerwikkeling Afrika is trots om geassosieer te word met landbou in Suid-Afrika. Ons wens u alle sukses toe met u Kongres.

Ons is trots om op die voorpunt te wees van roterende masjientegnologie om sodoende aan ons landbou-kliënt 'n diens te lewer wat hom inlig en voorsien van modern toerusting en ook bydra tot volhoubare landbou.

Baie dankie vir u volgehoue ondersteuning van ons besigheid in elektriese motors, wisselrigters, pompe, ratkaste, sonkrag en kragopwekkers.

Hannes van Niekerk - 083 264 1272
hannes@sawafrika.co.za

Super Armature Winding Africa is proud to be associated with agriculture in South Africa and we wish you all success with your Congress.

We pride ourselves on keeping up with all new technologies concerning rotating machines, which keeps our agricultural customer at the forefront of modern technology and sustainable farming.

Thank you very much for your continued support of our business in the repair and supply of new electric motors, variable speed drives, pumps, gearboxes, fans, solar and power generation systems.

Hannes van Niekerk - 083 264 1272
hannes@sawafrika.co.za



SILWER

SILVER

OVK

OVK



OVK het, met seën van ons Hemelse Vader, oor'n periode van meer as 97 jaar vandag meer as 10 000 boere-aandeelhouders oor die hele Suid-Afrika. Dit is vir my aangenaam om te kan rapporteer dat OVK die afgelope 2 jaar meer as R320 miljoen se waarde vir sy aandeelhouders toegevoeg het deur middel van die loyaliteitskema, dividende en groei in OVK se aandeelpryse. OVK is 'n besonderse besigheid deurdat sy kliënte ook sy aandeelhouders is en streef ons as bestuur daarna om daardie verhouding te koester tot voordeel van sy kliënte en die besigheid. Baie dankie vir u lojale ondersteuning; u is vir ons baie belangrik en sonder u sal ons nie 'n besigheid hê nie.

OVK se diversifikasie maak dit een van die mees stabiele landboubesighede in Suid-Afrika. Geografies is ons handelstak-netwerk versprei oor 'n groot gebied van ongeveer 900km van Noord na Suid en 600km van Wes na Oos en met ons CMW verteenwoordiging bykans oor die hele Suid-Afrika. Die geografiese verspreiding asook die diversifikasie binne ons besigheid bring mee dat daar altyd sekere gebiede en afdelings is waar dit steeds goed gaan al ervaar ander gebiede ongunstige toestande soos die afgelope jaar se erge droogtes.

Die besigheid se winsgewendheid en gunstige eie kapitaal posisie stel OVK in staat om deurlopend sy lede wat finansiële teëspoed ervaar by te staan. Verskeie meganismes (konsolidasie, oorbrugging ens.) is reeds jare al in plek en kon die effek van die afgelope droogte en ook ander gevalle hierdeur aangespreek word om ons lede in staat te stel om volgende jaar nog te produseer.

Ek wil afsluit deur u as produsente nogmaals te bedank vir die besigheid wat u met ons doen. U stel die voorbeeld van "Saam bereik ons meer", want dit is u besigheid. Praat asseblief met ons daar waar ons nog meer besigheid met u kan doen. Ons wil OVK nog 'n groter deel van u besigheid maak want OVK is 'n Boere-besigheid.

Alle sterkte en voorspoed aan u een en almal vir die uitdagings van die dag en met u Kongres. Ek glo en vertrou dat landbou die regte sektor is om in te wees ongeag sy uitdagings. Kom ons wees positief in die wete dat ons 'n Hemelse Vader het wat na ons omsien.

Stéfán Oberholzer
Trotse OVKaner

After more than 97 years, OVK, with the help of God Almighty, today has over 10 000 farmer shareholders across South Africa. It is a pleasure for me to be able to report that OVK has added more than R320 million in value to its shareholders by means of the loyalty scheme, dividends and growth in share prices. OVK is a very special business in that its clients are also shareholders. We as management strive to nurture this relationship to the benefit of our clients and the business. Thank you for your loyal support - you are important to us because without you we will not have a business.

OVK's diversification makes it one of the most stable agribusinesses in South Africa. Geographically our branch network covers a large area of approximately 900km from North to South, and 600km from West to East and, with our CMW representation, virtually the whole of South Africa. Our geographic expansion, as well as diversification within our business, means that there are always certain areas and divisions where things are going well even if other areas experience unfavourable conditions, such as the past year's devastating drought.

The business's profitability as well as favourable capital position makes it possible for OVK to constantly assist its members who are in financial difficulties. Various mechanisms (consolidation, bridging, etc.) have been in place for years; therefore the impact of the recent drought, as well as other conditions, could be mitigated to enable our members to continue in production next year.

I wish to close by thanking you as producers once again for doing business with us. You serve as an example of 'Together we achieve more', because it is your business. Please talk to us where we can do more business with you, because we want to make OVK an even bigger part of your business – after all, OVK is the farmer's business.

We wish you all the very best – for the Congress as well as the challenges of the day. I believe and trust that agriculture is the right sector to be in despite these challenges. Let us be positive in the full knowledge that we have a heavenly Father who looks after us.

Stéfán Oberholzer
Proudly OVK



Agriculture - our future too! Partnerships: Possibility or myth? Government: Do we have constructive criticism? What is the answer?

BRONS

BRONZE

FNB

FNB

**FNB Landbou se toekoms is ook in die landbou**

Dit is nie per toeval dat die geskiedenis van FNB teruggetrek kan word na die landboubedryf sedert 1838 nie en daarom is FNB Landbou trots om deel te wees van die toekoms van landbou, nie net in die Noord-Kaap nie, maar ook landwyd.

Maar soos wat die landbousektor ontwikkel moet diensverskaffers ook aanpas en by FNB Landbou is ons trots om te kan sê dat ons alreeds gerat is vir die toekoms. As 'n bank wat gereeld toekennings ontvang vir innovasie en ontwikkeling, is ons trots om betrokke te wees by die landbou en ons sal voortgaan om die sektor te ondersteun op ons unieke manier.

FNB is trots om deel te wees van die Agri Noord-Kaap se Kongres en wil u as produsent graag wys hoe ons u kan help om vennootskappe vir die toekoms te bou. Kontak ons gerus vir meer inligting.

Pedrie van der Merwe
071 351 3439
Pedrie.VanDerMerwe@fnb.co.za

Frik Coetzee
082 497 4769
Frik.Coetzee@fnb.co.za

FNB Agric's future also in agriculture

It is no coincidence that the history of FNB can be traced back to the agricultural industry since 1838 and therefore FNB Agric is proud to be part of the future of agriculture, not only in the Northern Cape, but also countrywide.

But as the agricultural sector develops, service providers have to adapt as well and at FNB we are proud to say that we are already geared for the future. As a bank that regularly wins awards for innovation and development, we are proud to be involved in agriculture and we will continue to support the sector on our own unique way.

FNB is proud to be part of the Agri Northern Cape Congress and would like to show you as producer how we can help to build partnerships for the future. Please contact us for more information.

Pedrie van der Merwe
071 351 3439
Pedrie.VanDerMerwe@fnb.co.za

Frik Coetzee
082 497 4769
Frik.Coetzee@fnb.co.za

BRONS

BRONZE

SENWES

SENWES



Dit is verblydend om te sien dat positiewe tendense tans in landbou ontwikkel waar rolspelers hulself belyn met soortgelyke positiewe benaderings rakende die uitdagings wat ons bedryf ervaar. Die tema van Agri Noord-Kaap se Kongres is baie dieselfde as die vrae wat ander georganiseerde landbou-instansies vra rakende vennootskappe, die toekoms van landbou en die rol van die regering. Die een aspek waaroor almal saamstem is dat niks sonder dialoog bereik sal word nie en my wens is dat ons sal voortgaan om kongresse soos hierdie te gebruik om die duidelike en sigbare talent en passie wat ons vir hierdie bedryf het te ontsluit om volhoubare oplossings te vind vir die uitdagings wat ons in die gesig staar. Senwes het deur sy *Nasie in Gesprek*-inisiatief, wat die laaste vier jaar by Nampo aangebied word, begin om na nuwe markte en gehore uit te reik. Vanjaar het ons ongekende dekking ontvang, nie net deur ons digitale platforms, toepassings en landboumedia nie, maar ook in die hoofstroom massapublikasies soos *Sowetan*, 702 geselsradio en vele meer. Die handelsmerk van Suid-Afrikaanse landbou beweeg al nader aan die mense wat hulle bedien en die boodskappe en oplossings sal juis deur hierdie tipe kommunikasie en kongresse van georganiseerde landbou gevind word.

Senwes is weer eens trots om 'n borg van Agri Noord-Kaap se Kongres te wees, soos ons ook trots is om deel van die oplossings te wees rakende die uitdagings van voedselsekerheid in ons land.

Hou die dialoog aan die gang!
Francois Strydom

*It's encouraging to see positive trends developing in agriculture where the role players are aligning themselves by following similar positive approaches to the challenges that face our sector. The theme of the Agri Northern Cape Congress is similar to the questions asked by other organised agricultural institutions around partnerships, the future of agriculture and the role of government. The one thing that everyone agrees on is that nothing will be achieved without dialogue, and my wish is that we continue to utilise these congresses to unlock the obvious talent and passion we have for the sector to come up with sustainable solutions to the challenges we face. Senwes began reaching out to new markets and audiences with its *Nation in Conversation* initiative presented for the past four years at Nampo. This year we received unprecedented coverage, not only via digital platforms, apps and agricultural media, but significantly in mainstream mass publications like the *Sowetan*, 702 Talk Radio and many more. Brand SA Agriculture is moving closer to the people it serves and the messages and solutions will be found through this kind of discourse and the congresses of organised agriculture.*

Senwes is once again proud to be a sponsor of the Agri Northern Cape Congress just as we are proud to be part of the solutions to our country's food security challenges.

Keep the dialogue going!
Francois Strydom



BRONS

BRONZE

STATISTIEK SA

STATISTIEK SA



Statistiek Suid-Afrika (Stats SA) wil graag gebruik maak van hierdie geleentheid om Agri Noord-Kaap se leierskap te bedank vir hul volle ondersteuning gedurende die Gemeenskapsopname 2016. U het ons trots gemaak deur te verseker dat die resultate binne die gestelde spertyd versprei is. Ons glo dat u ook die opnames wat tans uitgevoer word sal ondersteun, veral die Suid-Afrikaanse Demografiese en Gesondheidsopname (SADHS).

Statistics South Africa (Stats SA) would like to take this opportunity to thank the Agri Northern Cape leadership and membership for the full support you provided during the Community Survey 2016, project. You made us proud by ensuring that the results were disseminated within the expected time frame. We are positive that you are going to continue providing such support for the surveys currently in the field, in particular the South African Demographic and Health Survey (SADHS).

BRONS

BRONZE

KAAP AGRI

CAPE AGRI



Dit alles begin met 'n besoek aan die mens-mense

Na meer as 'n 100 jaar van betroubare dienslewering en die verskaffing van gehalte-produkte aan die landbousektor, spog Kaap Agri vandag met 'n uitgebreide voetspoor regoor Suid-Afrika en Namibië. Ons landboudienste sluit in Agrimark en Pakmark, met Liquormark en Expressmark wat onlangs as kleinhandelwinkels toegevoeg is.

Hoewel baie dinge oor die afgelope eeu verander het, bly een ding konstant – die manier waarop Kaap Agri besigheid doen. Ons verstaan ons kliënte se behoeftes en streef daarna om persoonlike diens en ondersteuning te verleen wat lewens verryk.

It all begins with a visit to a place where people still count

After more than 100 years of providing quality products and reliable services to the agricultural sector, Cape Agri today boasts an extensive footprint across South Africa and Namibia. Our agricultural services include Agrimark and Pakmark, with Liquormark and Expressmark as our recently added retail divisions.

While many things have evolved over the last century, one thing remains constant – the way in which Cape Agri does business. We understand our clients' needs, and strive to provide personal service and support that enriches their lives.

BRONS

BRONZE

KLK LANDBOU BEPERK

KLK AGRICULTURE LTD



KLK Landbou Beperk is 'n gediversifiseerde landbou-maatskappy wat produkte en dienste aan landbouers, hoofsaaklik in die geografiese gebied van die Noord-Kaap, lewer. KLK as groep besef die belangrikheid van sy rol as verantwoordelike korporatiewe burger en dat volhoubaarheid nie net gemeet word aan finansiële prestasie nie, maar dat dit ook behels dat die drie pilare, naamlik ekonomiese, maatskaplike en omgewingspraktyke op 'n gestruktureerde wyse toegepas word. KLK ondersteun organisasies in dieselfde geografiese area waarin KLK sy bedryfsaktiwiteite bedryf en het gedurende die afgelope jaar verskeie nasionale en provinsiale organisasies asook plaaslike landbouverenigings geborg en bou graag voort op sy goeie verhouding met Agri Noord-Kaap. KLK vier met trots sy 75ste bestaansjaar in Landbou.

KLK Agriculture Ltd is a diversified agricultural company that supplies products and services to farmers, mainly within the geographical region of the Northern Cape. The KLK as a group realises the importance of being a responsible corporate citizen and that sustainability is not measured solely by financial performance. It also requires that the three pillars, namely economic, social and environmental practices, be applied in a structured manner. KLK supports organisations in the same geographical area within which it operates and has during the past year sponsored various national and provincial organisations, as well as local farmer associations, and wishes to build forth on its good relationship with Agri Northern Cape. KLK is proud to celebrate 75 years in Agriculture.

BRONS

BRONZE

ESKOM

ESKOM



Boere en agribesighede ... verminder energiekoste as 'n manier om winste te verhoog

Eskom werk saam met kragverbruikers in alle sektore van die ekonomie – enige tipe besigheid, groot en klein – om hulle te help om hul kragverbruik doeltreffend te bestuur en gebruik alle moontlike maniere om hulle te help om in die praktyk elektrisiteit meer doeltreffend aan te wend, “om net soveel te doen – en dikwels selfs meer – met minder energieverbruik”.

Die landbou is een van die sektore wat Eskom spesifiek teiken, hoewel die voedselproduksie en -verwerkingsbedryf 'n relatief klein verbruiker van elektrisiteit is – klein relatief tot, byvoorbeeld, vervaardiging en mynbou.

Om die waarheid te sê, die landbousektor se elektrisiteitsverbruik maak slegs 4% van die nasionale totaal uit, naamlik 6 000 GWh per jaar – 'n groot nommer maar baie kleiner as die 148 000 GWh wat die nywerheid jaarliks verbruik.

Ons besef egter die belangrikheid van die boerdery- en landbougemeenskap vir voedselsekerheid in Suid-Afrika.

Wanneer ons hier by Eskom dink oor – en optree in – die landbousektor, dink ons aan almal – die boer, die verwerker, bemarker, verspreider, kleinhandelaar en die eindverbruiker. Ons het elke poging aangewend om die landbouwaardeketting in al sy merkwaardige verskeidenheid te leer verstaan, terwyl die energie-adviseurs – wat tesame letterlik honderde jare praktiese landbou-ervaring het – regstaan om ons te help.

Ten einde u te kan adviseer oor hoe om oor te skakel na energie-doeltreffende tegnologiese en om energieverbruik-gedrag te verander, het Eskom se energie-adviseurs besondere kennis van die volgende:

- ✓ Evaluering van die huidige en toekomstige energiebehoefte op 'n plaas;
- ✓ Ontleding van die energieverbruik op 'n plaas of spesifieke prosesse op 'n plaas; en
- ✓ Identifisering van energievermorsing op 'n plaas.

Kontak 'n Eskom energie-adviseur in u gebied – sien besonderhede hieronder.

1. **Wayne Fortuin** – Regional Energy Services Manager: Western Cape Operating Unit & Northern Cape Operating Unit ESKOM IDM – Work 021-524 2034, Cell 082 374 0733, Email FortuneW@eskom.co.za
2. **Flexx Rantoe** – Energy Advisor (Commercial/Industrial) Northern Cape OU, Eskom IDM – Work 053 8 305 844, Cell 072 782 6143, Email rantoej@eskom.co.za
3. **Jacques Malan** – Energy Advisor (Agricultural) Northern Cape OU, Eskom IDM – Work 053 05725, Cell 082 820 2391, Email MalanJ@eskom.co.za
4. **Jimmy Ockhuys** – Energy Advisor (Industrial, Commercial and Agriculture) – Work (054) 337 4960, Cell 082 456 4764, Email OckhuysJ@eskom.co.za

Flexx and Jacques are responsible for the Kimberley zone, and Jimmy Ockhuys for the Upington zone. The various towns have been split as follows:

Kimberley Zone

Kimberley | Barkly West | Douglas
Jan Kempdorp | Pampierstad | Colesberg
De Aar | Petrusville | Prieska

Upington Zone

Upington | Groblerhoop | Kakamas
Springbok | Kathu | Kuruman
Postmasburg | Hotazel | Calvinia

Farmers and agri-business ... reducing energy costs as a measure to help improving bottom line earnings

Eskom works with electricity consumers in all sectors of the economy - business, big and small of any type - to help them manage their electricity consumption effectively, and pursues all manner of avenues to help them achieve practical energy efficiency and 'do as much - and very often, even more - with less energy'.

Agriculture is one of the sectors that Eskom particularly targets, although production and processing of food constitute a relatively small consumer of electricity – small relative to say, manufacturing or mining.

In fact, the agricultural sector's consumption of electricity is some 4% of the national total: 6 000 gigawatt hours (GWh) per year, a big number but not nearly as big as the 148 000 GWh that industrial concerns consume annually.

However, we appreciate the critical importance of the farming and agricultural community to our country's food security.

When we at Eskom think of - and act in - the agricultural sector we think of everybody - the farmer, processor, marketer, distributor, retailer and the end user. We have spent a great deal of effort on understanding the agricultural value chain in all its remarkable variety and our energy advisors who, between them, have literally hundreds of years of hands-on agricultural experience, are ready to assist.

Offering advice on how to make the switch to energy efficient technologies and implement energy use behavioural change, Eskom's energy advisors excel in:

- ✓ Assessing the current and future energy needs of a farm;
- ✓ Analysing the energy consumption of a farm or specific processes on a farm; and
- ✓ Identifying areas of energy wastage on a farm.

Call an Eskom energy advisor in your region – details are listed below.



BRONS

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PANNAR

PANNAR



Saam boer ons
vir die toekoms

Toptegnologie tot die boer se diens

Ons ondersteun boere met goeie advies en praktiese boerderyoplossings om produksie te verbeter en die risiko's en uitdagings waarvoor u te staan kom, ten beste te bestuur. Ons fokus op volhoubaarheid en van daar ons leuse "saam boer ons vir die toekoms". Ons is daartoe verbind om u boerdery as suksesvolle nalatenskap vir toekomstige geslagte daar te stel, terwyl u voedsel vir Afrika produseer.

PANNAR se pakket en diens berus op PANNAR se kernwaardes van etiek en verantwoordelikheid teenoor die omgewing, wêreldgehalte tegnologie en gespesialiseerde kennis van verskillende gewasse.

Dit word soos volg opgesom:

- Ons is rentmeesters van die omgewing en bedryf ons besigheid met integriteit en op 'n verantwoordelike en verantwoordbare wyse.
- Wêreldklasnavorsing en innovasie reg hier in Afrika.
- Ons volledige pakket van kultivars – groeiklasse en tipes kultivars vir die beste risikobestuur.
- Optimalisering van gewasproduksie. Ons diens in terme van agnomiese ondersteuning en ontwikkeling.
- Die belangrike rol van die boer in ons samelewing en in ons besigheid.

h Hoogtepunt vanjaar is die bekendstelling van die Pannar Sprout toepassing (app) waarmee boere nou sommer vanuit die land Pannar se kundigheid kan benut met hulle slimfone. Die volgende inligting word gebied:

- Jongste praktiese boerderynuus
- Inligting en h gedetailleerde oorsig oor Pannar se produkte
- Siektefeite met verduidelikende kleurfoto's
- Bastervergelykings
- Plantestandaanbevelings
- Beraamde opbrengste

Hierdie nuttige toepassing is beskikbaar by die Apple App Store of Google Play Store. Besoek ook www.pannar.com/app

Ongeag die gewas wat u verbou of die uitdagings wat die natuur bied, ons kan die regte kultivars vir u aanbeveel.

Vir meer inligting skakel Klaas van Wyk by 072 665 6488.

Top technology available to the farmer

We assist farmers with good advice and practical farming solutions to improve production and best manage the risks and challenges they face. We focus on sustainability, thus our slogan "Together we farm for the future". We are committed to ensuring the success of your farming operation as a legacy for future generations while you produce food for Africa.

PANNAR's package and services are based on its core values of ethical conduct and responsibility towards the environment; world-class technology and specialised knowledge of various crops.

It can be summarised as follows:

- We are the stewards of the environment and conduct our business with integrity and in a responsible and accountable manner.
- World-class research and innovation right here in Africa.
- Our full package of cultivars - growth classes and types of cultivars for the best possible risk management.
- Optimisation of crop production – our service in terms of agronomical support and development.
- The important role of the farmer within society and in our business.

A highlight this year was the launch of the Pannar Sprout app which farmers can now access on their smart phones to make use of Pannar's expertise. The following information is available:

- Latest practical farming news
- Information and a detailed overview of Pannar's products
- Facts about disease, with explanatory colour photos
- Hybrid comparisons
- Plant status recommendations
- Estimated yield

This useful app is available from the Apple App Store or Google Play Store. Also visit www.pannar.com/app

We can recommend the right cultivars, irrespective of the crop you produce or the challenges posed by nature.

For more information, please contact Klaas van Wyk at 072 665 6488.

DONASIES

DONATIONS

AGRIFRIEND-GROEP

AGRIFRIEND-GROUP



Agrifriend Equipment is ook nou die agente vir CASE in Douglas en Prieska en het ook 'n tak in Hartswater geopen. Ons tak te Douglas is agente vir Polaris motorfietse en ons is ook die agente vir Flory Pekaneut toerusting. Baie dankie aan alle klante wat ons ondersteun. Kontak ons gerus met enige navraag (jannie@agrifriend.co.za). "Winners are not people who never fail, but people who never quit"

Agrifriend Equipment is also the agent for CASE in Douglas and Prieska, and has opened a branch in Hartswater. Our branch in Douglas serves as agent for Polaris Motorcycles and we are also agents for Flory Pekaneut Equipment. We wish to thank our customers who have supported us. If you have any enquiries, you are welcome to contact us at jannie@agrifriend.co.za "Winners are not people who never fail, but people who never quit"

DONASIES

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LWO

LWO



Die Landbouwerkgewersorganisasie (LWO) het 'n lang verbintenis met Agri Noord-Kaap en ons is trots om betrokke te wees by Agri Noord-Kaap se Jaarkongres 2016. Die LWO het ook besondere waardering vir wat Agri Noord-Kaap en sy lede doen ter bevordering van lewenskwaliteit in die Noord-Kaap. Arbeidsverhoudinge is 'n integrale deel van die werksomgewing en arbeid as besigheidsrisiko moet pro-aktief bestuur word om winsgewendheid, asook 'n toekomsverwachting, te verseker. Dit is belangrik vir elke boer as werkgever om kompetend te bly, nie net nasionaal nie maar ook internasionaal.

Die Suid-Afrikaanse arbeidsmark word met reg as hoogs gereguleerd beskou. Hierdie siening word beaam in die Wêreld Ekonomiese Forum se Globale Mededingendheidsverslag van 2015/2016 waar Suid-Afrika 138ste uit 140 lande gelys is in terme van aanstel- en afdankpraktyke. Die verslag rangeer Suid-Afrika verder 127ste vir betaling teenoor produktiwiteit en 140ste in terme van samewerking in werkgever/werknemer verhoudinge. Oor die algemeen dui die verslag daarop dat beperkende arbeidsregulasies gesien word as die mees problematiese faktor by die doen van besigheid in Suid-Afrika.

Onder hierdie omstandighede is dit juis belangrik om u posisie as besigheidseienaar en werkgever te verbeter deur te voldoen aan toepaslike wetgewing, aangesien dit bydra tot volhoubare landbou aktiwiteite. Ons doen 'n beroep op boere om arbeid as besigheidsrisiko pro-aktief aan te spreek. Die LWO het 'n passie daarvoor om boere as werkgewers te bemagtig en nooi u uit om ons te kontak om u arbeidsrisiko te evalueer en deur praktiese advies en bystand, hierdie risiko te bestuur.

Kontak ons by 0861 101 828 | info@lwo.co.za | www.lwo.co.za vir meer inligting.

The Agricultural Employers' Organisation (AEO) shares a long history with Agri Northern Cape and we are proud to be involved in Agri Northern Cape's Annual Congress this year. The AEO also has much appreciation for what Agri Northern Cape and its members do to improve the quality of life in the Northern Cape. Labour relations form an integral part of the work environment and must be proactively managed to ensure profitability and also to meet future expectations. It is important for every farmer as employer to remain competitive – not only nationally, but also internationally.

The South African labour market is, with good reason, considered highly regulated. This view is confirmed in the World Economic Forums' Global Competitiveness Report of 2015/2016, with South Africa being listed 138th out of 140 countries in terms of appointment and dismissal practices. The report also lists South Africa 127th for remuneration against productivity, and 140th in terms of cooperation within employer/employee relationships. In general, the report indicates that restrictive labour regulations are seen as the most problematic factor in doing business in South Africa.

Under these circumstances, it is important to improve your position as business owner and employer by complying with the relevant legislation as this will contribute towards sustainable agricultural activities. We therefore urge farmers to address labour issues proactively as a business risk. The AEO is passionate about empowering farmers as employers and invite you to contact us for an evaluation, so that we can, through practical advice, assist you to manage this risk.

Contact us at 0861 101 828 | info@lwo.co.za | www.lwo.co.za for further information.

DONASIES

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NEDBANK

NEDBANK



Nedbank se span spesialiste verskaf baanbrekers-oplossings vir jou landboubesigheid.

Ons landbou-oplossings bied jou:

- *Finansiering van hernubare energieoplossings oor langer tydperke.
- *Afbetalingsverkoopfinansiering en produksieleninge vir alle soorte landbouthoerusting, -masjinerie en -produksie-insette.
- *'n Volledige reeks buigsame versekeringsoplossings vir boerderybedrywighede deur AgriPlus-versekering.
- *Stuur vandag 'n e-pos aan ons by agriculture@nedbank.co.za.

Nedbank's team of specialists provides pioneering solutions for your agribusiness.

Our agri-solutions offer you the following:

- *Financing of renewable energy solutions with extended periods.
- *Instalment sale finance and production loans for all type of agricultural equipment, machinery and production inputs.
- * A full range of flexible insurance solutions for farming activities through AgriPlus insurance.
- *Send us an email today at agriculture@nedbank.co.za.



DONASIES

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SWIFTPRINT

SWIFTPRINT

SwiftPrint

Our Quality Our Pride

Die belangrikste uitvinding sedert die uitvinding van die wiel, was die drukpers. Hierdeur was dit moontlik om kennis vinnig en ekonomies te versprei. Daarom is ons steeds dank verskuldig aan Johannes Gutenberg wat die verspreiding van die geskrewe woord tot op'n volgende vlak gebring het. In 1450 het Gutenberg begin werk aan die drukwerk van die eerste Bybel. In 1455 het sy lewenstaak volle wasdom bereik toe die eerste 200 kopieë van die "Gutenberg Bybel" gedruk is. Die drukpers was so 'n ongelooflike uitvinding dat dit vir 500 jaar gebruik is voordat dit redelik onlangs eers deur rekenaartegnologie vervang is. By SwiftPrint is ons trots daarop om hierdie nuwe tegnologie aan te gryp. Ons gebruik reeds die mees gesofistikeerde sagteware en toerusting wat tans beskikbaar is - dit is wat ons dié leiers op ons gebied maak. Ons is ook baie trots daarop om vir die afgelope 19 jaar reeds 'n goeie verhouding met Agri Noord-Kaap te handhaaf. Ons het hulle oor die jare sien groei, maar veral ook gesien hoe bedrewe hulle uitdagings hanteer en hoe hulle elke uitdaging omskep het in 'n geleentheid. Die landbou, sowel as die inwoners van die Noord-Kaap is verryk deur hulle teenwoordigheid.

Hiermee ons beste wense vir die toekoms van Agri Noord-Kaap.

Besides the invention of the wheel, the most important invention was printing from movable type. Printing enabled knowledge to be spread quickly and cheaply and today we have a lot to thank Johannes Gutenberg for because it was he who invented movable type. In 1450 he started work on producing the first Bible and his work came to fruition in 1455 when the first 200 copies of the "Gutenberg Bible" were printed. Movable type was such an incredible invention that it was used for the next 500 years - only recently did computerisation replace it. We at SwiftPrint are proud to be at the forefront of this new technology - we use the most sophisticated software and equipment available and this is what keeps us leading the pack. We are even more proud of having being associated with Agri Northern Cape for the past 19 years. We have watched them grow as they deftly took every challenge facing them - turning these challenges into opportunities. Agriculture and the people of the Northern Cape are all the better because of them.

We wish them all the best for the future.

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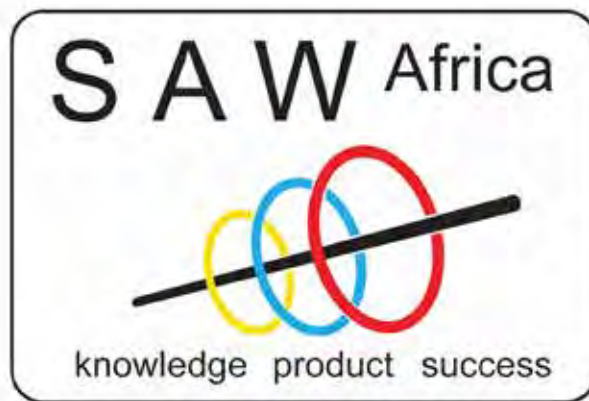
ORANJERIVIER WYNKELDERS

ORANGE RIVER CELLARS



Dit mag 50 jaar wees sedert die eerste wynkelder langs die Oranjerivier opgerig is, maar vir Orange River Cellars blyk die volgende opwindende hoofstuk in sy bestaan nou eers werklik te begin. Met die stig van 'n nuwe wynhandelsmerk vyf jaar gelede - Orange River Cellars - 'n hele ry trofee en medaljes vir uitsonderlike wyne, asook 'n beeld as een van Suid-Afrika se belangrikste en toonaangewende wynstreke, het hierdie wyn-naam 'n nuwe era betree. Wat Orange River Cellars se wynstreek het, is iets wat die wynmarkte plaaslik en internasionaal al hoe meer fassineer: 'n ongerepte natuurskoon langs Suid-Afrika se grootste rivier aangrensend die bekoorlike Kalahari, sondeurdrenkte dae perfek vir die verbou van wyndruiwe, asook diep, vrugbare gronde waarin wingerde besonder goed groei. Tesame met die nuwe etiket en produkte het Orange River Cellars na die verbruiker gegaan en getoon dat daar dalk 800 wynkelders in Suid-Afrika mag wees, maar daar is nie een wat die wynmaak in 'n streek wat so eiesoortig en uniek soos dié van Orange River Cellars is nie.

It may be 50 years since the first wine cellar was erected along the Orange River, but for Orange River Cellars it seems as if the next chapter in its existence has only now really begun. With the establishment of a new trademark five years ago - Orange River Cellars, a long row of trophies and medals for producing excellent wines, as well as a reputation as one of South Africa's most important and leading wine regions, this brand has entered a new era. The wine region where Orange River Cellars is located has something that increasingly fascinates local and international wine markets - untouched natural beauty along South Africa's biggest river, adjacent to the charming Kalahari; sun-drenched days perfect for producing wine grapes, as well as deep, fertile soil in which vineyards flourish. With its new label and product range, Orange River Cellars went to the consumer and showed that although there may be 800 wine cellars in South Africa, none of them makes wine in a region as distinctive and unique as that of Orange River Cellars.



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Ons mense voed mense.

By GWK ontdek ons deurlopend nuwe moontlikhede om die grense van landbou te verskuif. Omdat ons die nuutste toerusting en tegnologie wat produsente benodig aan hulle voorsien – met slimmer en beter maniere van besigheid doen – kan hulle voortgaan om kos te voorsien aan dié mense wat die wêreld 'n beter plek maak.



GWK



innoveer landbou